

# *Ocean Rate Bulletin*



## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 2000.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 2000. Source: PIERS, August 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for October 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: August 2000

Month\Year: 135.2 \ 646.2

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	29%	28%	14 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
NYK Line	20%	17%	15 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
Hyundai	20%	14%	14 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
APL	18%	23%	14 Days	\$4.41	\$11			\$34				630 pkgs.	\$3,498
COSCO	6%	2%	16 Days										
P&O Nedlloyd	2%	5%	15 Days										
Mitsui OSK	2%	3%	14 Days	\$3,000 <sup>1</sup>									\$3,000
OOCL	1%	3%	15 Days	\$4.41	\$11			\$34				630 pkgs.	\$3,498
Hanjin	1%	3%	22 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,442

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: August 2000

Month\Year: 72.6 \ 257.0

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	69%	56%	12 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
K Line	11%	11%	13 Days	\$173 <sup>16</sup>	\$11		6%					19 KT	\$3,693
Mitsui OSK	8%	5%	12 Days	\$3,000 <sup>1</sup>									\$3,000
Hanjin	7%	7%	12 Days	\$3,700 <sup>1</sup>	\$220 <sup>1</sup>								\$3,920
Yang Ming	4%	3%	14 Days										
Maersk-SeaLand	1%	6%	13 Days	\$3,845 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,308
NYK Line	1%	4%	12 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,824
OOCL	0%	7%	16 Days	\$6.20	\$11		6%	\$34				630 pkgs.	\$4,860

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,750

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: August 2000

Month\Year: 6.4 \ 13.8

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	69%	42%	27 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
Hyundai	31%	22%	28 Days	\$3,800 <sup>1</sup>	\$220 <sup>1</sup>								\$4,020
APL	0%	29%	28 Days										
K Line	0%	7%	27 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>								\$3,420

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,883

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: August 2000

Month\Year: 8.1 \ 29.1

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	99%	91%	28 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
Maersk-SeaLand	1%	5%	20 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
Mitsui OSK	0%	3%	23 Days	\$4,000 <sup>1</sup>									\$4,000

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,818

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: August 2000

Month\Year: 30.3 \ 196.2

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	36%	31%	21 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,108
APL	33%	25%	21 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
Maersk-SeaLand	19%	25%	19 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,676
Hanjin	9%	11%	18 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,000
NYK Line	2%	3%	18 Days	\$3,300 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,784
K Line	1%	5%	19 Days	\$3,000 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,460

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,909

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: August 2000

Month\Year: 2.5 \ 13.1

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	40%	47%	11 Days	\$3,000 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,720
Evergreen	34%	7%	10 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
Maersk-SeaLand	10%	16%	10 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		55%						\$4,570
K Line	8%	14%	10 Days	\$2,400 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$3,820
COSCO	6%	2%	7 Days										
NYK Line	3%	1%	13 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,420
Yang Ming	0%	8%	10 Days										
P&O Nedlloyd	0%	3%	11 Days										

<sup>1</sup> Rate is per container

**Average Container Rate** \$4,006